

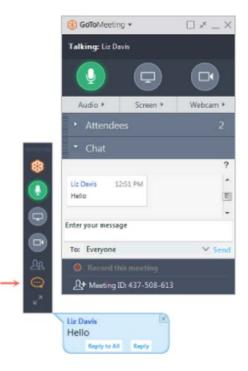
## **GoToWebinar Chat Feature**

#### Chat with others

The Control Panel includes a Chat pane where you can exchange messages with other attendees. You'll see message notifications appear if your Control Panel is minimized to the Grab Tab.

Use the To drop-down menu to select your recipients:

- Select Everyone to send a public message to all participants.
- Select Organizer(s) only to send a message only to organizers and co-organizers.
- · Select a specific individual to send a private message to just that person.



## **Presenters**



Paul Fettuccia
President & General Manager



cradlepoint

**Ken Hosac** VP of IoT Strategy & Business





Ken Mills
Chief Executive Officer

Produced By NEDAS

## **Table of Contents**

- Cradlepoint Branch Connectivity
- IntelliSite Human Based Monitoring (hBM) Product Solution
- ANS Advanced Network Services LLC Services
- Questions

**Leader in Enterprise Wireless WAN** 

Fortune 100

Top WW Retailers

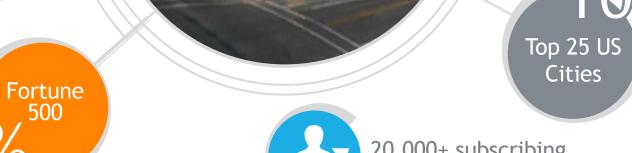
Founded in 2006 1,000,000+ active subscriptions







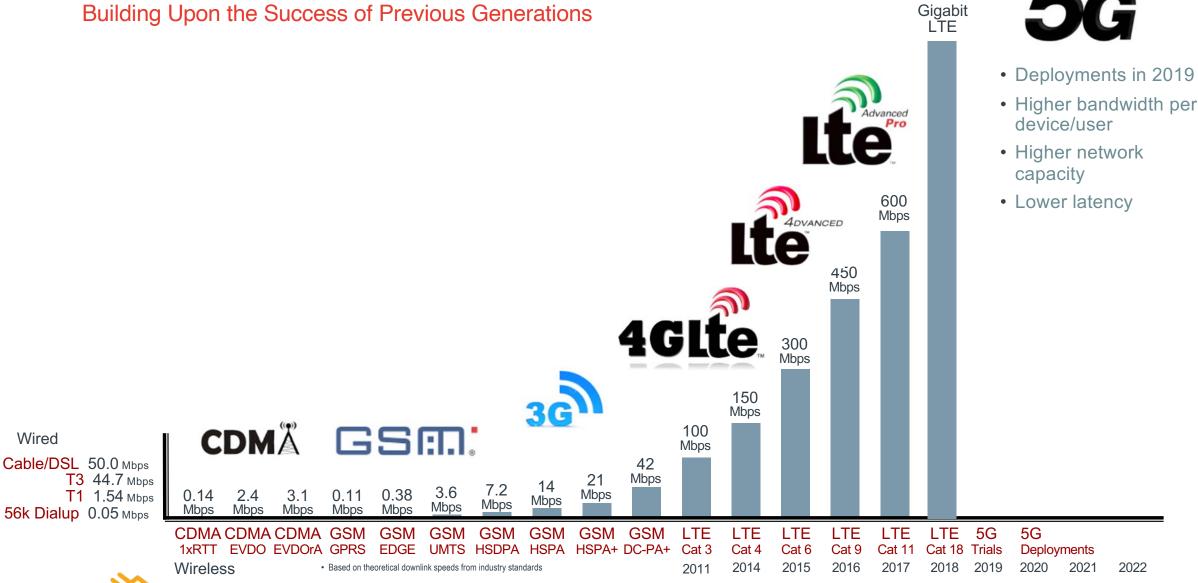
Worldwide leader in LTE-enabled enterprise network solutions





## The Path to 5G

Building Upon the Success of Previous Generations





# 4G-LTE is Widely Deployed as an Enterprise WAN

## **Fixed Locations**



Retail Store



Quick-Serve Restaurant



Branch Office

## **Mobile Locations**



Police Car



**Ambulance** 



**Public Bus** 



School Bus



**Delivery Truck** 



Snow Plow

#### IoT/M2M



Kiosk



ATM



Traffic Intersection (Smart City)



Digital Signage



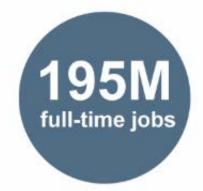
Video Surveillance



## Global Pressure to Return to Work



estimated reduction in global working hours for the second quarter of 2020, equating to





More than 26 million jobless claims have been filed in the US since mid-March



10.2 million French workers
laid off since pandemic began,
representing nearly half of privatesector workers



140,000 UK businesses (nearly 1 million workers) applied for government furlough support on day one of program

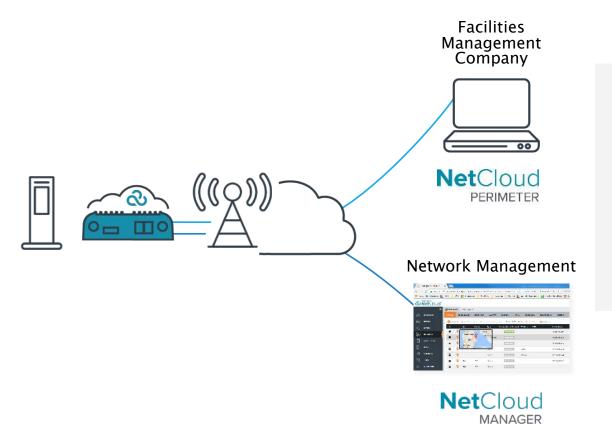


780,000 Australian workers, representing **6% of the workforce, lost their jobs** since mid-March



## **Smart Facilities**

Ideal for analyzing and monitoring smart facilities, such as the smart parking garage – e.g. helps the public park where there are less people



### Solution

Cradlepoint IoT solution for easy secure access and management.

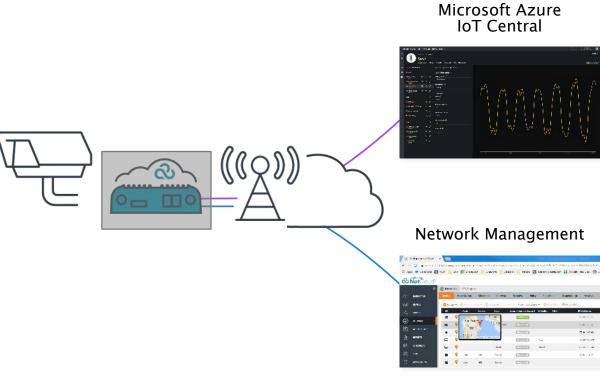
## **Benefit**

Dependability, security and simplified operations.



# Security Monitoring in a Box

Ideal for connecting remote cameras in areas with large gatherings of people such as parks and malls





#### Solution

Cradlepoint NetCloud Service for IoT for costeffective highly scalable solution deployed with management, security, and analysis.

#### Benefit

Simplicity of deployment and management allows for more installations.

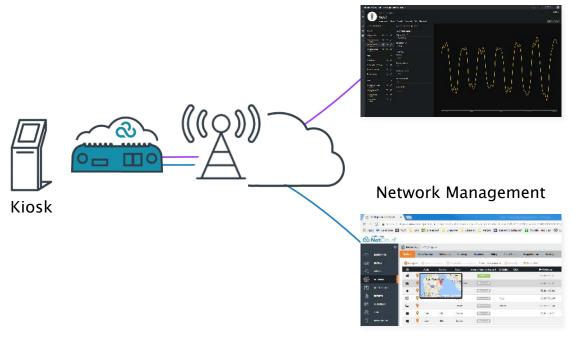
Deter illegal, inappropriate behavior, large gatherings of people, or other unsafe behavior.



# **Kiosks**

Ideal for connecting intelligent self-service systems for ordering and consulting without face-to-face

interaction Microsoft Azure IoT Central

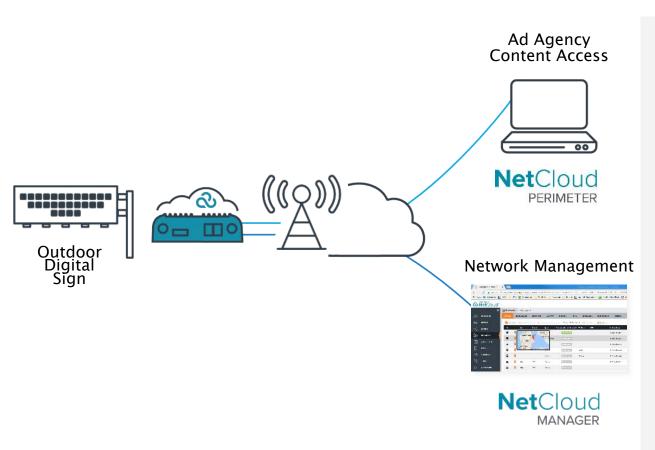






# Outdoor Digital Signage

Ideal for connecting remote smart digital signs - e.g. helping to alert the public in specific areas



### Solution

A comprehensive Cradlepoint IoT solution deployed by IT with management, security, analytics and secure 3rd party access.

### Benefit

Confidence that remote systems will be secure, available, and efficiently ran.

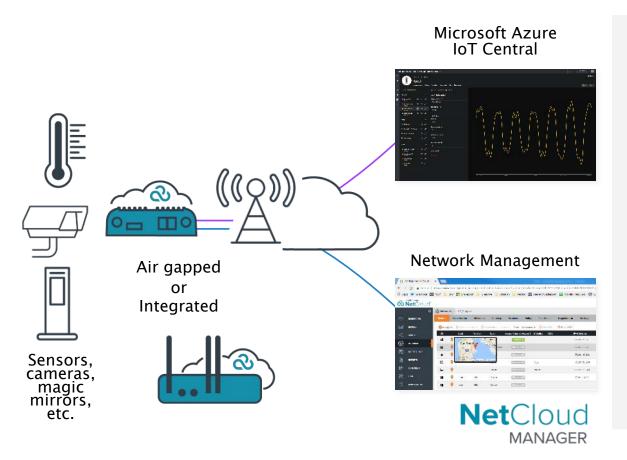
IT can deploy hundreds or thousands of remote sites and offer 3rd party secure access.

No need to run wired connections, using multiple service providers, and managing thousands of sites.



# **Branch IoT Applications**

Ideal for experience applications, physical security, and sensors that connect to a gateway for more efficiency



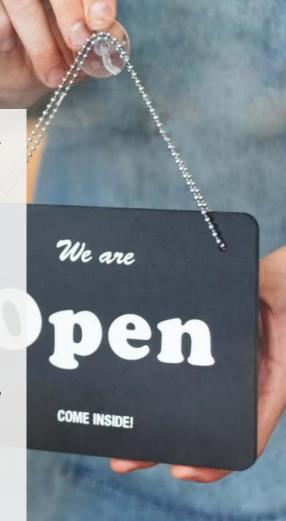
### Solution

Cradlepoint IoT solutions for fast deployment and easy secure direct-to-cloud connectivity with management, security, and analysis.

#### Benefit

Fast, simple, and secure deployment for IT and OT teams allowing staff to focus on the customer experience.

No need to mix financial traffic with customer experience traffic.





## HUMAN BASED MONITORING (HBM)

M A Y 2 0 2 0



## ABOUT INTELLISITE

2001

2005

2014

2014

2017

2020

BY DFW

CAPITAL

2020

2020

INTELLISITE

FOUNDED

Market leader in Machine to Machine and Safety & Security Surveillance solutions.

INTELLISITE INTRODUCED THE REMOTE SURVEILLANCE UNIT® (RSU®)

Revolution In Remote surveillance – deploying video analytics at the edge.

INTELLISITE INTRODUCED THE UNIVERSAL **IOT GATEWAY** (UIG®)

INTELLISITE INTRODUCED REMOTE MONITORING AND MANAGED SERVICES

Bringing realtime response together with best in class edge video and IoT solutions.

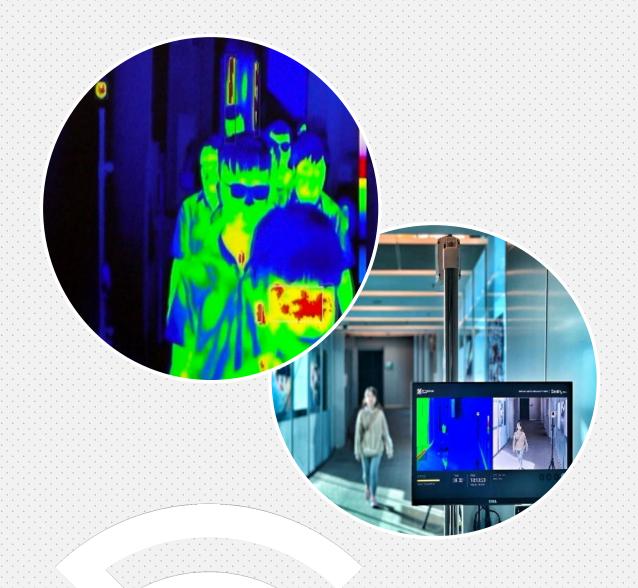
INTELLISITE INTRODUCE DITHE INTELLISITE CLOUD PLATFORM

Bringing loT and video together with advanced user controls, device management and IoT sensor control and monitoring.

INTELLISITE INTELLISITE ACQUIRED ACQUIRES DEEP VISION AI

> Bringing best in class global Al talent and product development in house.





## All-IN-ONE HUMAN BASED MONITORING

IntelliSite's Human-based Monitoring (HbM) captures elevated body temperatures to provide real-time identification of high-risk individuals. IntelliSite's HbM, a solution within IntelliSite's IoT Condition-Based Monitoring platform, combines thermal cameras, artificial intelligence and cloud-based management to recognize slightest change in individual temperatures to create actionable outcomes.





# INTELLISITE'S IOT PLATFORM HARNESSES BEST-IN-CLASS PERFORMANCE OF FOUR KEY TECHNOLOGIES:



## **ARTIFICIAL INTELLIGENCE**

Leverages collected data to quickly analyze data



### THERMAL IMAGING

Best in class thermographic cameras



#### MANAGED SERVICE

Managed service support and monitoring options



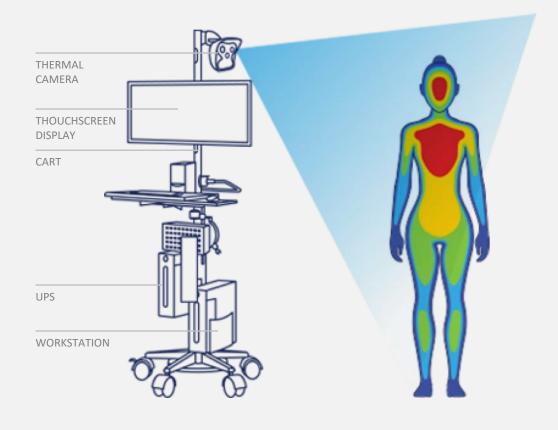
#### **ENTERPRISE MANANGEMENT**

Fleet management, enterprise interface with advance user privileges and IoT integrations.



# SOLUTION OUTLINE AND COMPONENTS





#### **HARDWARE**

- Thermal Camera
- Universal IoT Gateway (UIG®)
- Small Form Gactor Workstation
- Touchscreen Display
- Cart

#### **CONNECTIVITY**

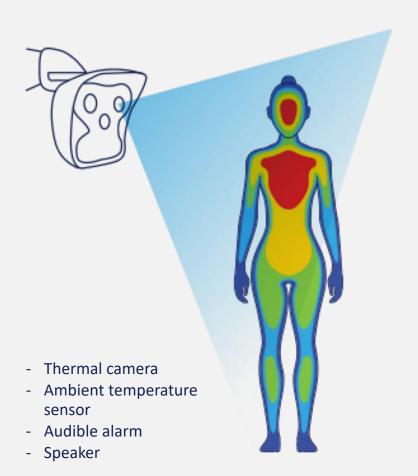
- 4G LTE / 5G Cradlepoint Router
- Wireless Service Plan (SIM card)
- Cloud-based Services

#### **SOFTWARE**

- Deep Vision AI Temperature Measurement Module
- IntelliSite IoT Platform
- IntelliSite Cloud Engine runs on any cloud or on-premise
- Easy Configuration and Deployment UI
- Alert and Notification
- Expandable AI-based software features on same platform



## CENTRALIZED CONFIGURATION





#### **SOFTWARE**

- Deep Vision Al Temperature
   Measurement Module
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1-10 AI CAMERAS PER SERVER











# INTELLISITE MBX hBM-X SCREENSHOTS



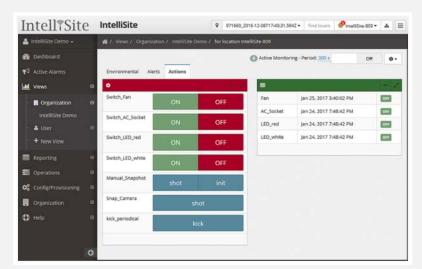
Reference window

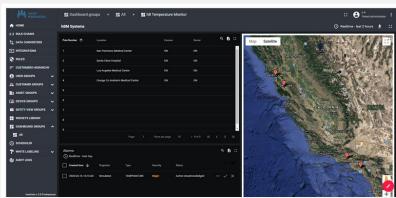
15 Feet Away

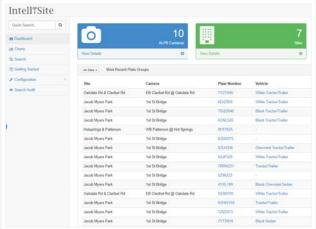
15 Feet Away

With Black Body Reference Temp







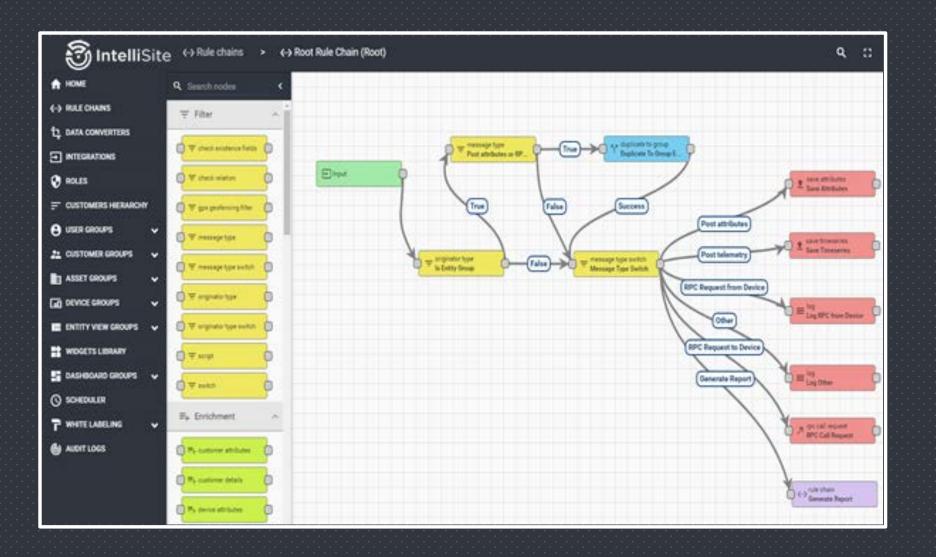




# HIGHLY USER-CUSTOMIZABLE WEB INTERFACE



## INTELLISITE RULES ENGINE









DATA MODIFICATION



MULTI DEVICE DATA AGGREGATION
TO RELATED ASSETS



**CREATE ALARMS** 



**UPDATE OR CLEAR ALARMS** 



TRIGGER ACTIONS



MANAGE TO DEVICE LIFE-CYCLE EVENTS



LOAD TEMPERATURE THRESHOLD VALUE FOR A DEVICE



CUSTOMIZE EVENT BASED
COMMUNICATIONS (EMAILS, CALLS)

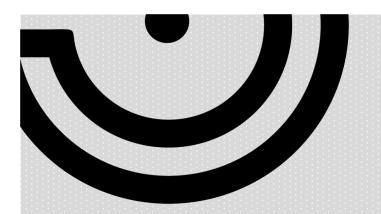


INTEGRATION WITH MULTIPLE SERVICES: KAFKA, SPARK, AWS, ETC.



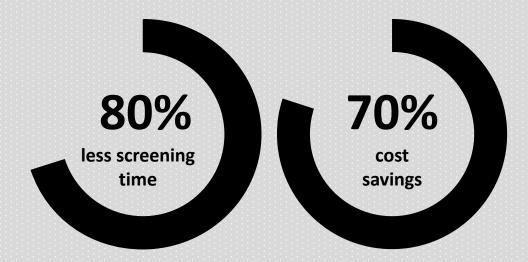


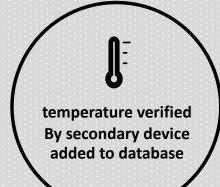




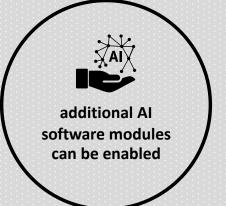
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i n t e l l i **s i t e** . i o



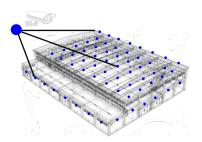
## **ANS Suite of Services**

- Tower
- AC/DC Power
- Network Infrastructure & Design
- Maintenance & Monitoring

## **Temperature Detection Solution Use Cases**

## **Use Case Characteristics**

Environments requiring a "Wide-area LAN"
WiFi isn't an option (reliability, security)
Multiple applications within a wide-area deployment (vehicles, IoT, etc)
Public networks aren't an option (availability, bandwidth, security)



#### Warehouse

Similar: Factory, Distribution Center

- Temperature Detection Solution
- Video surveillance
- · High-def cameras
- Local Storage



#### **Amusement Park**

Similar: Stadium, Airport, Shipping Port,

- Temperature Detection Solution
- Retail stores & OSRs
- · Vehicles (service, bus)
- Kiosks & digital signage
- Security & surveillance



#### **Smart City**

Similar: Enterprise Campus, University, Military Base, Mining, Oil & Gas

- · Temperature Detection Solution
- Video surveillance
- Police car video offload
- Smart lighting & meters
- Incident command centers



#### Hospital

Similar: Hotel, Office Building, Shopping Mall, Library

- Temperature Detection Solution
- Medical Equipment
- Patient Kiosks
- Ambulances
- IP Cameras

Advanced Network Services

## **Cradlepoint & IntelliSite Partnership**

- As a Cradlepoint seller and partner, ANS provides a <u>design</u>, <u>build</u>, <u>and</u> <u>managed services approach</u> in the OnGo Private LTE space. We work with customers and partners to understand their needs, deploy a system customtailored to their use, and provide ongoing support.
- As an authorized IntelliSite seller and partner, ANS Advanced Network Services LLC provides a complete assessment, analysis, integration, and ongoing monitoring for the IntelliSite Human Based Monitoring (hBM) System.

ANS Advanced Network Services

# QUESTIONS



anscorporate.com

## **BUILDING RELIABLE CONNECTIONS**

## **Contact Us to Learn More**

Paul Fettuccia President & General Manager

sales@anscorporate.com



anscorporate.com